

AUGUSTA COUNTY MARKET REPORT

May 2025



Presented by:



Staunton, Waynesboro, and Augusta County



**Units Sold
Year to Date**

660
+14.78%

**12 Month
Residential Sales**

1,589
+7.44%

**12 Month
Avg Sales Price**

\$353,804
+5.38%

**Months Supply
of Inventory**

1.71 m
+6.24%

City of Staunton



**Units Sold
Year to Date**

147
-16.00%

**12 Month
Residential Sales**

410
+4.86%

**12 Month
Avg Sales Price**

\$313,835
+1.65%

**Months Supply
of Inventory**

1.38 m
+89.64%

City of Waynesboro



**Units Sold
Year to Date**

171
+19.58%

**12 Month
Residential Sales**

409
+4.60%

**12 Month
Avg Sales Price**

\$319,386
+3.78%

**Months Supply
of Inventory**

1.70 m
+54.02%

Augusta County



**Units Sold
Year to Date**

342
+33.07%

**12 Month
Residential Sales**

770
+10.47%

**12 Month
Avg Sales Price**

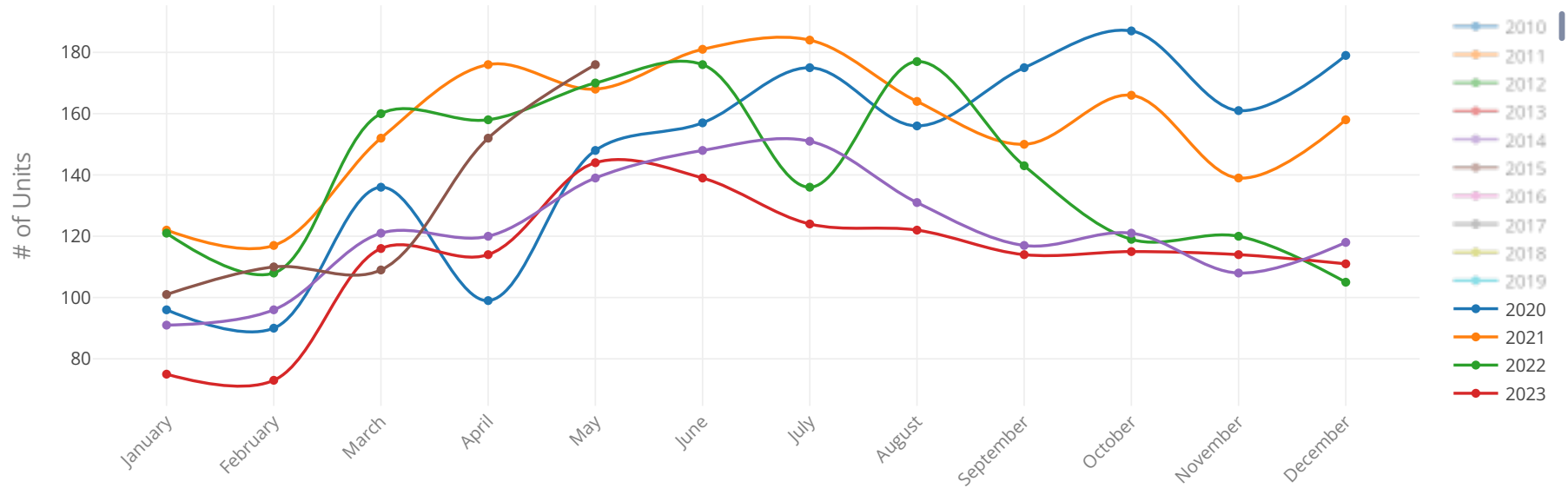
\$393,368
+7.31%

**Months Supply
of Inventory**

1.89 m
-2.21%

Residential Sales By Month

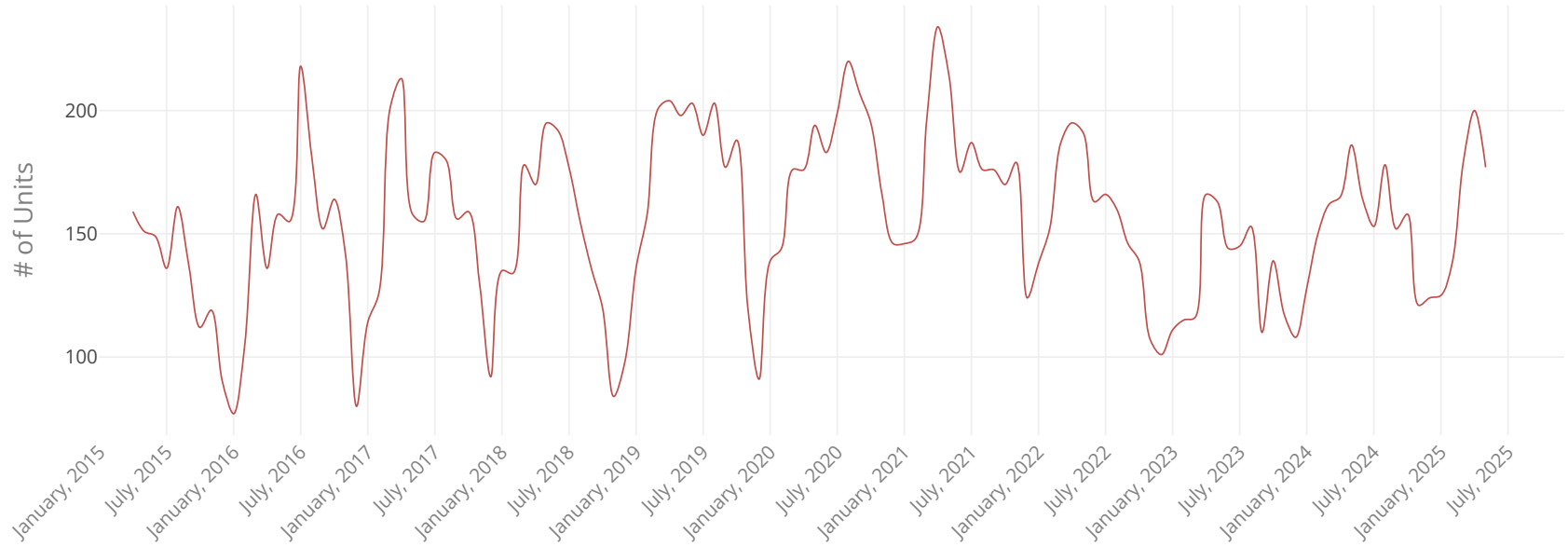
Augusta County, Including Staunton & Waynesboro



What This Chart Shows:

Residential home sales by month, since 2013. This chart helps show seasonal trends in home sales.

Residential Properties Placed Under Contract *Augusta County, Including Staunton & Waynesboro*

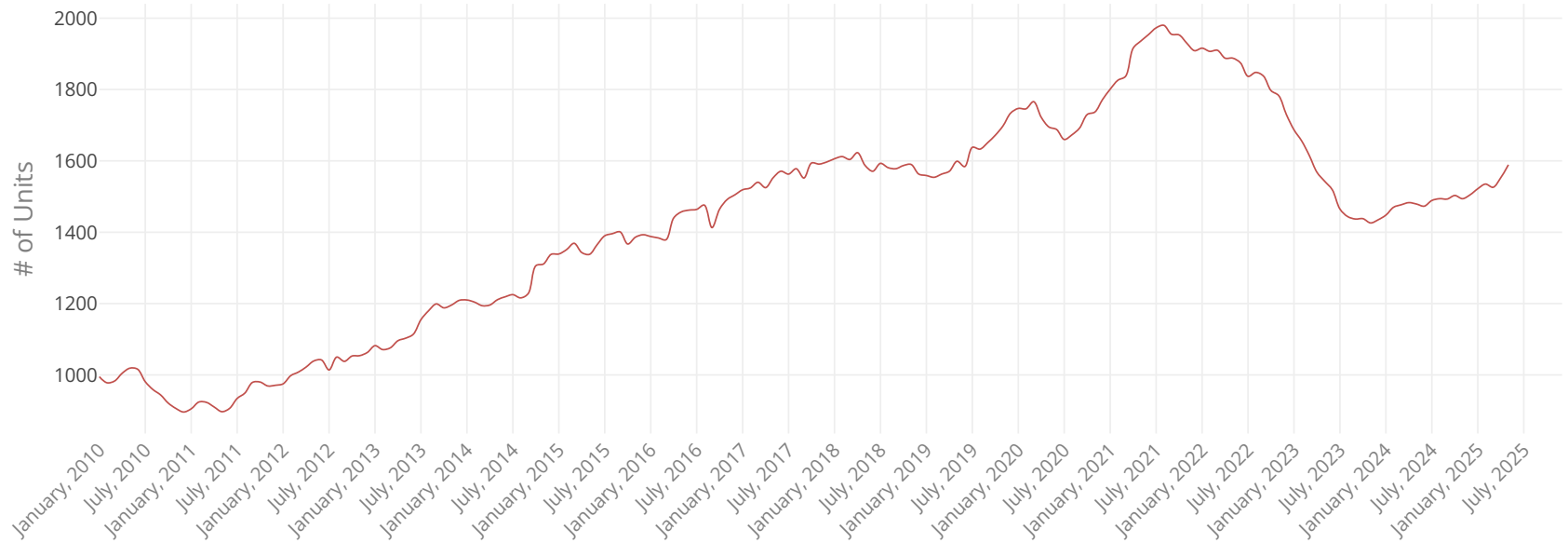


What This Chart Shows:

The number of residential properties on which Buyers and Sellers entered into contracts each month. This is an excellent indicator of future sales.

Residential Sales, Past 12 Months

Augusta County, Including Staunton & Waynesboro

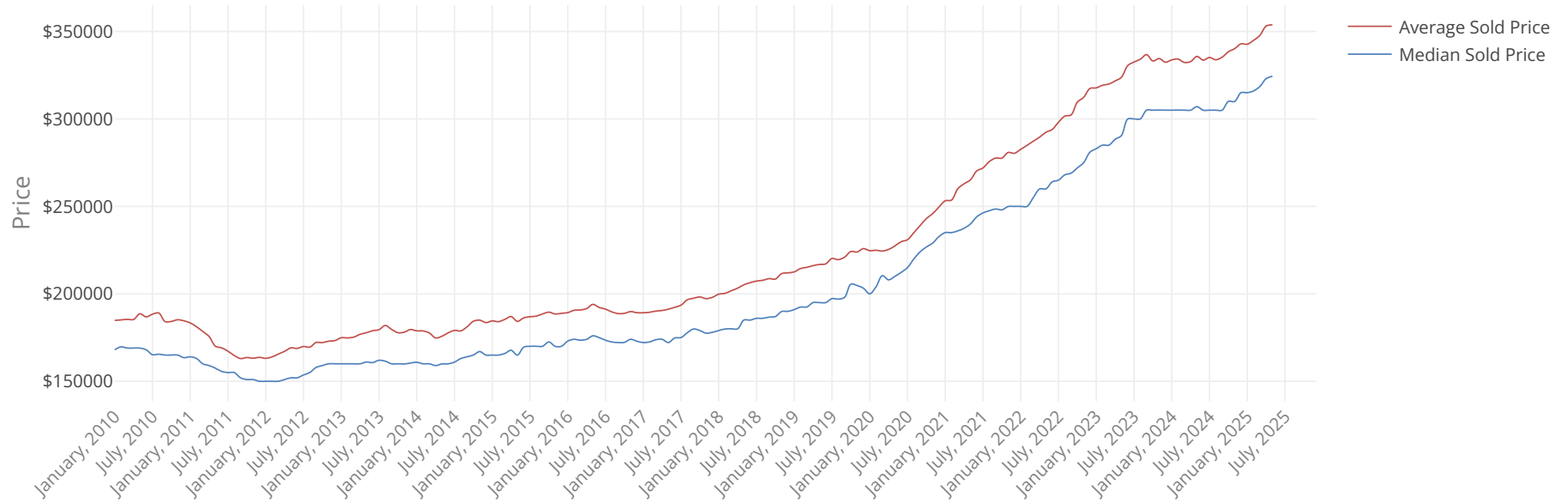


What This Chart Shows:

The past twelve months sales, for this month and each month since 2010. This is one of the best ways to see the true long term trend in the market.

Average and Median Sold Price

Augusta County, Including Staunton & Waynesboro



What This Chart Shows:

The long term trend in average and median sales prices for homes.