

# AUGUSTA COUNTY MARKET REPORT

March 2024



*Presented by:*

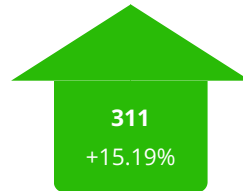


**Kline May Realty**

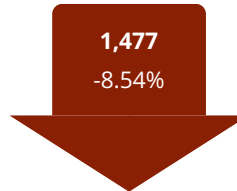
## Staunton, Waynesboro, and Augusta County



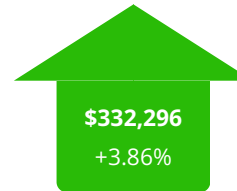
**Units Sold  
Year to Date**



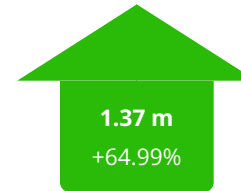
**12 Month  
Residential Sales**



**12 Month  
Avg Sales Price**



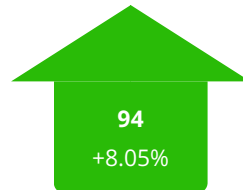
**Months Supply  
of Inventory**



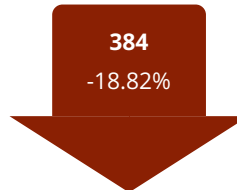
## City of Staunton



**Units Sold  
Year to Date**



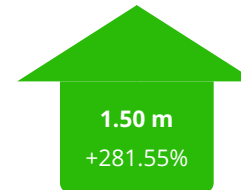
**12 Month  
Residential Sales**



**12 Month  
Avg Sales Price**



**Months Supply  
of Inventory**



## City of Waynesboro



**Units Sold  
Year to Date**

**70**  
+20.69%

**12 Month  
Residential Sales**

**379**  
+2.16%

**12 Month  
Avg Sales Price**

**\$304,654**  
+5.50%

**Months Supply  
of Inventory**

**0.98 m**  
+44.50%

## Augusta County



**Units Sold  
Year to Date**

**147**  
+17.60%

**12 Month  
Residential Sales**

**714**  
-7.39%

**12 Month  
Avg Sales Price**

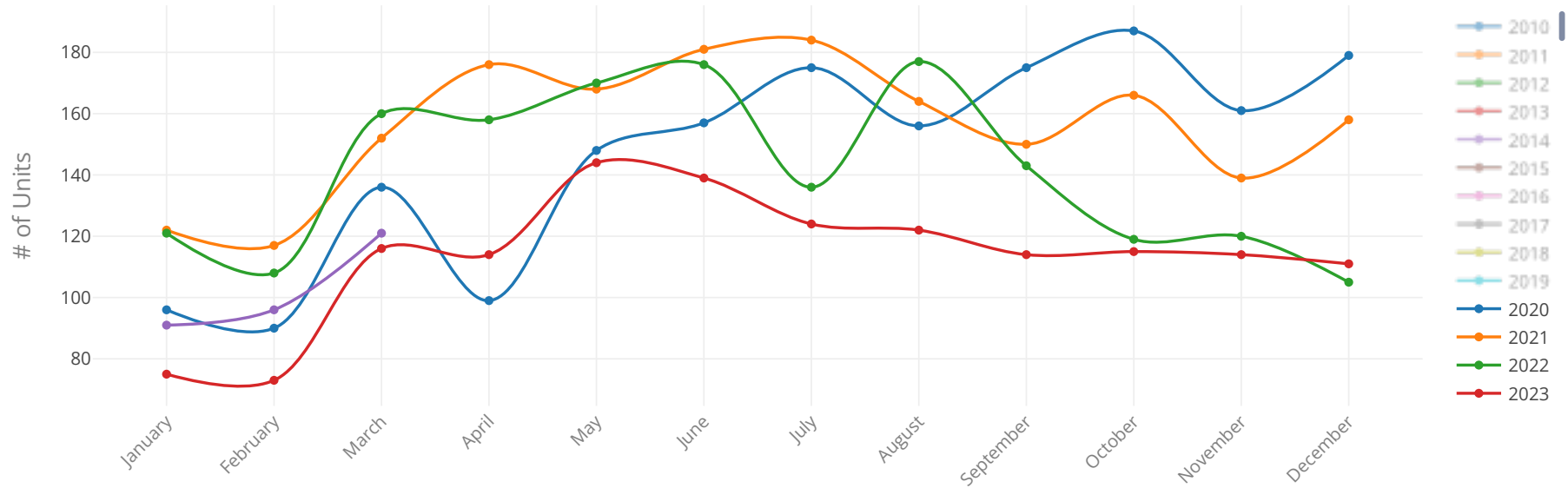
**\$364,591**  
+1.07%

**Months Supply  
of Inventory**

**1.51 m**  
+38.84%

## Residential Sales By Month

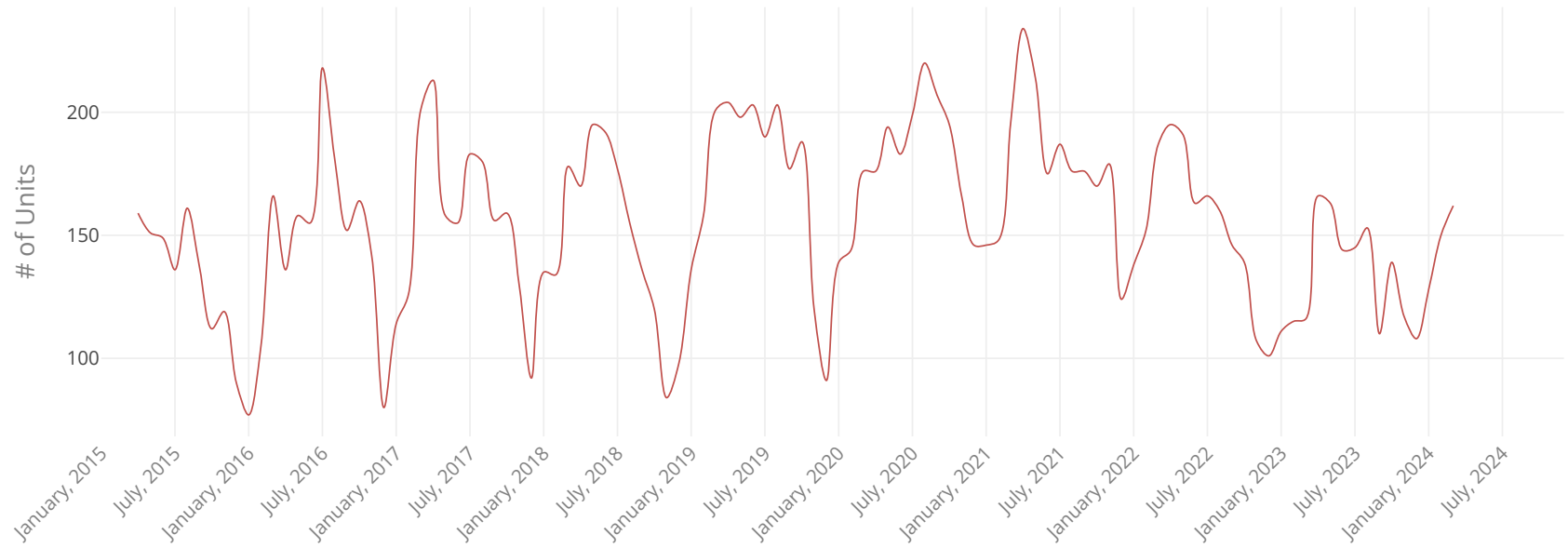
Augusta County, Including Staunton & Waynesboro



### What This Chart Shows:

Residential home sales by month, since 2013. This chart helps show seasonal trends in home sales.

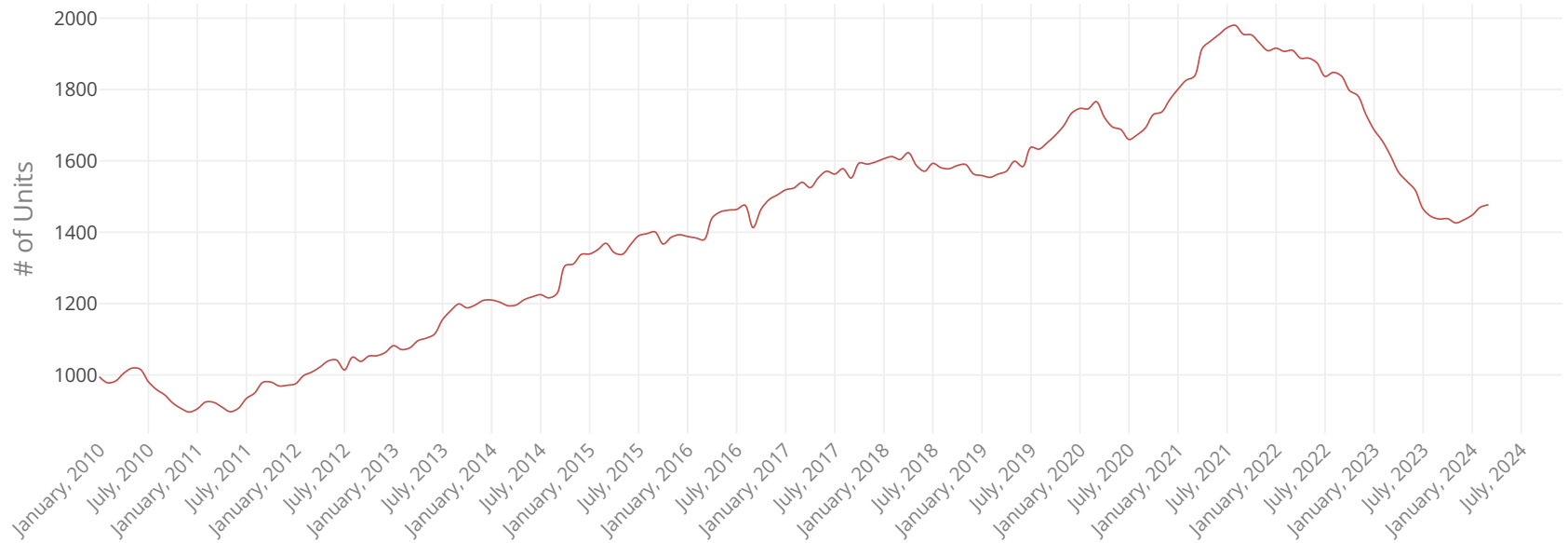
## Residential Properties Placed Under Contract *Augusta County, Including Staunton & Waynesboro*



### What This Chart Shows:

The number of residential properties on which Buyers and Sellers entered into contracts each month. This is an excellent indicator of future sales.

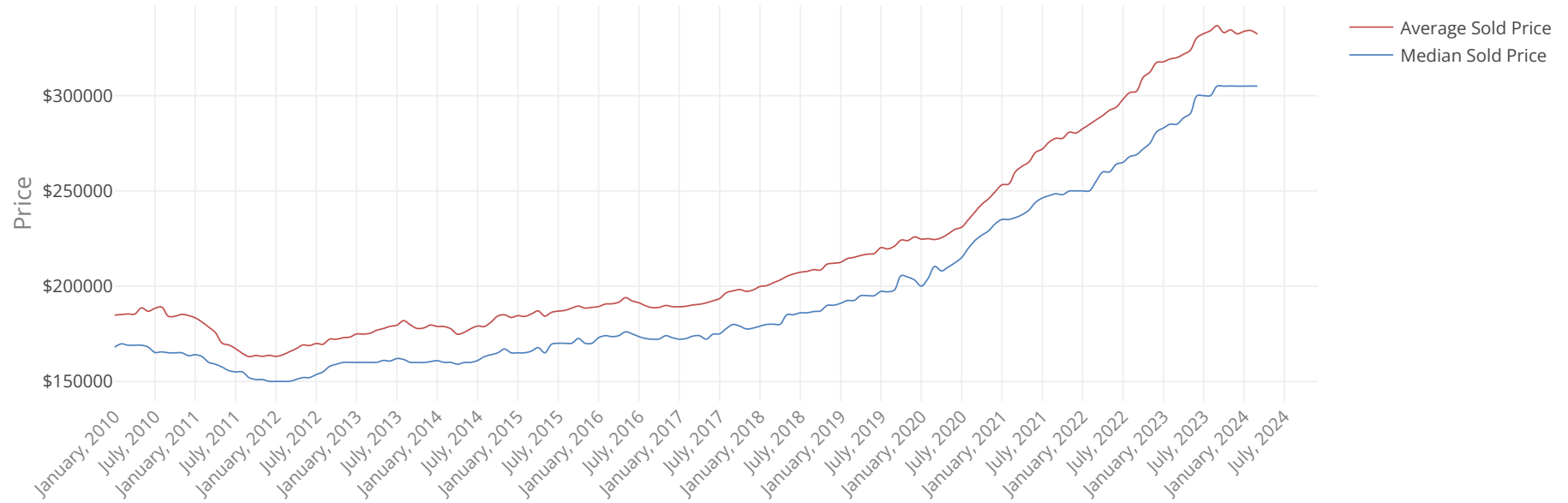
## Residential Sales, Past 12 Months *Augusta County, Including Staunton & Waynesboro*



### What This Chart Shows:

The past twelve months sales, for this month and each month since 2010. This is one of the best ways to see the true long term trend in the market.

## Average and Median Sold Price *Augusta County, Including Staunton & Waynesboro*



### What This Chart Shows:

The long term trend in average and median sales prices for homes.